



PRESENTATION ON TRADE EXECUTION

OFFICE NATIONAL INTERPROFESSIONNEL DU LAIT
ET DES PRODUITS LAITIERS (O.N.I.L)

OVERVIEW

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PRODUCT AGE AND TECHNICAL SPECIFICATIONS

PRODUCT AGE

AT THE TIME OF SHIPMENT DATE

	
For EU/LATAM Origin Products	Maximum 3 months old
For Ireland and UK origin products	Maximum 4 months old
Shelf Life of product	Minimum 18 months from production date



SKIM MILK

TECHNICAL SPECIFICATIONS



PRODUIT/PRODUCT

POUDRE DE LAIT ECREME 0%, LOW ou MEDIUM/SKIM MILK POWDER 0% LOW or MEDIUM HEAT



CARACTERISTIQUES PHYSIQUES ET ORGANOLEPTIQUES/ PHYSICAL AND ORGANOLEPTICAL CHARACTERISTICS

- Goût agréable, sans odeur de cuit / Nice/plesanat taste without burned/cooked smell
- Couleur : blanc/crème / Colour: white / creamy
- Aspect : homogène, sans grumeaux durs, ni points noirs/Aspect: homogeneous, without hard lumps or black points
- Absence d'impuretés / Absence of impurities



SKIM MILK

TECHNICAL SPECIFICATIONS



CARACTERISTIQUES PHYSICO-CHIMIQUES / PHYSICAL-CHEMICAL CHARACTERISTICS

Teneur en matière grasse	Fat content	1.25% environ/average
Teneur en eau	Humidity	4% maximum
Acidité titrable ADMI	Titration acidity ADMI	0,15% maximum
pH	pH	6,6 environ/approx.
Neutralisants / inhibiteur	Neutralisers/inhibitors	Absence/absent
Additifs	Additives	Aucun/negative
Phosphatase		Négative/negative
Solubilité	Solubility	99% minimum
Epreuve de filtration	Scorched particles	Disc A, tol. disc B (15mg/25 gr max)
Dispérsibilité		70% minimum
Babeurre et/ou lactosérum	Buttermilk and/or whey	Absence/absent
Lactose		Approx. 52% - 54% maximum
Protéines (NX 6,39)	Protein content	Minimum 34% (34gr/100g) in fat free dry matter
Sels minéraux	Ash	8% en moyenne/average
Indice WPNI		Medium Heat 1,51 a 5,99 mg/gr, Low Heat >/ 6,0 mg/g



SKIM MILK

TECHNICAL SPECIFICATIONS

CARACTERISTIQUES BACTERIOLOGIQUES / BACTERIOLOGICAL CHARACTERISTICS

Germes aérobies revivifiables /gr	Total plate count	50.000 max.
Germes coliformes / gr	Coliforms/gr	1 maximum
Germes pathogènes au toxicogène	Pathogenic or toxic germs	Absence/absent
E. coli / 0,1 gr		Absence/absent
Salmonelles / 25 g		Absence/absent
Staphylococcus aureus / 0,1 gr		Absence/absent
Clostridium sulfite-réducteurs /gr		10 maximum
Germes anaérobies sulfite réducteurs à 46°C (Perfringens) /gr	Anaerobes germs sulfite-reduces at 46°/gr	Absence/absent
Levures et moisissures / gr	Yeast and Mould/gr	50 maximum

CARACTERISTIQUES TOXICOLOGIQUES / TOXICOLOGICAL CHARACTERISTICS

Antiseptique	Antiseptics	Absence/absent
Antibiotiques	Antibiotics	Absence/absent
Dioxine	Dioxon	Absence/absent
Mycotoxines	Mycotoxins	Absence/absent
Fer (max.)	Iron (max.)	10 ppm
Cuivre (max.)	Copper (max.)	1,5 ppm
Dosage de la mélamine	Melamine	Absence/absent



SKIM MILK

TECHNICAL SPECIFICATIONS

LIMITE MAXIMUM DE TOLERANCE EN RESIDUS PESTICIDES / MAXIMUM TOLERANCE ON PESTICIDES

Aldrine	0,15 ppm
Dieldrine	0,15 ppm
Endrine	0,20 ppm
Heptachlore et epoxyheptachlore	0,125 ppm
Octachlore ou chlorane	0,05 ppm
D.D.T., D.D.E., D.D.D. (ensemble)	1,00 ppm
H.C.H. alpha	0,2 ppm
H.C.H. beta	0,02 ppm
H.C.H. gamma	0,02 ppm
H.C.B.	0,1%
Fenitroton	Seuil de détection (OMS/FAO)

TOLERANCES MAXIMALES DES CONCENTRATIONS RADIOACTIVES / MAXIMUM TOLERANCE ON RADIOACTIVITY

Iode 131	67 becquerels/kg
Césium 137	267 becquerels/kg
Césium 134	202 becquerels/kg
Strontium 90	67 becquerels/kg
Americium 241	1 becquerels/kg
Plutonium 239	1 becquerels/kg



WHOLEMILK POWDER

TECHNICAL SPECIFICATIONS



PRODUIT/PRODUCT

POUDRE DE LAIT ENTIER 26%, LOW ou MEDIUM HEAT / FULL CREAM MILK POWDER 26% LOW or MEDIUM HEAT SOUS GAZ INERTE / GAS FLUSHED



CARACTERISTIQUES PHYSIQUES ET ORGANOLEPTIQUES/ PHYSICAL AND ORGANOLEPTICAL CHARACTERISTICS

- Goût agréable, sans odeur de cuit / Nice taste without burned smell
- Couleur : blanc/crème / Colour: white / creamy
- Aspect : homogène, sans grumeaux durs, ni points noirs / Aspect: homogeneous, without hard lumps or black points
- Absence d'impuretés / Absence of impurities



WHOLEMILK POWDER

TECHNICAL SPECIFICATIONS



CARACTERISTIQUES PHYSICO-CHIMIQUES / PHYSICAL-CHEMICAL CHARACTERISTICS

Teneur en matière grasse	Fat content	26% environ/average
Teneur en eau	Humidity	4% maximum
Acidité titrable ADMI	Titration acidity ADMI	0,15% maximum
pH	pH	6,6 environ/approx.
Neutralisants / inhibiteur	Neutralisers/inhibitors	Absence/absent
Additifs	Additives	Aucun/negative
Phosphatase		Négative/negative
Solubilité	Solubility	99% minimum
Epreuve de filtration	Scorched particles	Disc A, tol. disc B (15mg/25 gr max)
Dispérsibilité		70% minimum
Babeurre et/ou lactosérum	Buttermilk and/or whey	Absence/absent
Lactose		Approx. 40%
Protéines (NX 6,39)	Protein content	Minimum 34% in fat free dry matter
Sels minéraux	Ash	6% en moyenne/average



WHOLEMILK POWDER

TECHNICAL SPECIFICATIONS

CARACTERISTIQUES BACTERIOLOGIQUES / BACTERIOLOGICAL CHARACTERISTICS

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Fer (max.)	Iron (max.)	10 ppm
Cuivre (max.)	Copper (max.)	1,5 ppm
Dosage de la mélamine	Melamine	Absence/absent



WHOLEMILK POWDER

TECHNICAL SPECIFICATIONS

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H.C.H. alpha	0,2 ppm
H.C.H. beta	0,02 ppm
H.C.H. gamma	0,02 ppm
H.C.B.	0,1%
Fenitroton	Seuil de détection (OMS/FAO)

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Americium 241	1 becquerels/kg
Plutonium 239	1 becquerels/kg





PACKING AND LABELING

PACKING AND LABELING

PACKAGING



Following must be printed on each bag with not erasable ink indications in A4 format in the Arabic language, and complementary in another language (French, English)

Bags of 25 kg net each

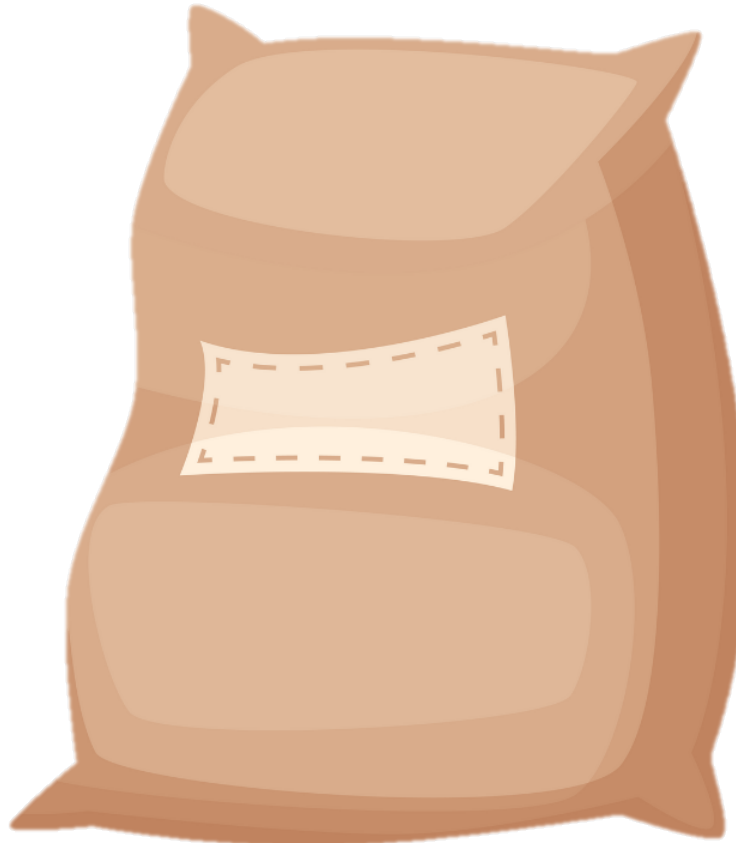
Minimum three (03) ply paper kraft with A thickness of 6/100

Packed in A separate polyethylene inner liner with A minimum thickness of 12/100

Closed hermetically by heat sealing.

The finale closing, is made by sewing A adhesive tape.

Bags must be stuffed at the producing factory, right after the drying process.



Name of the product

Net and gross weight of each bag

Country of origin of the product

Production date in day/month/year (yyyy/mm/dd)

Lot number

Factory code

The indication "Produit importé par ONIL-Algérie - revente interdite" (not for resell)



PACKING AND LABELING

LABEL/STAMP



INDICATION OF THE CONSIGNÉE:

Office National Interprofessionnel
du Lait et des Produits Laitiers
« ONIL – Algérie



ADDRESS OF CONSIGNEE:

Zone Industrielle, Route Nationale
n° 01 – Boufarik – Wilaya de Blida -
Algerie



NAME OR HEAD OFFICE OF THE SELLER



ADDRESS OF THE SELLER



NAME OR HEAD OFFICE OF THE PRODUCER, ADDRESS OF THE PRODUCER



EXPIRY DATE OF THE PRODUCT



EACH BAG MUST BE LABELLED



**THE PALLETS MUST BE
INDIVIDUALIZED BEFORE
SHIPMENT** by putting labels on at
least two (02) sides of each pallet.



**THIS LABEL MUST BE BIG
ENOUGH** (preferably at least size
A5) and the letters must be
sufficiently legible.



**IN CASE OF LOADING DIRECTLY
INTO CONTAINERS, a label must
be put on the inside of each
container door** (so 2 labels per
container).

**PRODUIT IMPORTE PAR ONIL – ALGERIE
REVENTE INTERDITE**

Office National Interprofessionnel du Lait et des Produits Laitiers
ZONE INDUSTRIELLE, ROUTE NATIONALE No 01 – BOUFARIK –
WILAYA DE BLIDA - ALGERIE

**منتوج مستورد من طرف اونيل- الجزائر
ممنوع اعادة البيع**

التعاون الوطني المهني للحليب ومشتقاته
المنطقة الصناعية، الطريق الوطني رقم 01 بوفاريك ولاية البليدة
الجزائر

**Poudre de Lait Entier (26% MG)
Whole Milk Powder (26% MG)**

Nombre de Sacs par Conteneur / Bag number per Pallet : 40

Poids brut / Gross weight: 1012,28 KG

Poids net / Net weight: 1000 KG

غبرة الحليب كامل الدسم 26% م د

عدد الأكياس لكل لوح تحميل: 40

الوزن القاه: 1012,28 كغ

الوزن الصافي: 1000 كغ

Nom du Vendeur : MANA AGRO DMCC

اسم البائع: مانا اغرو م د س

N° Lot de Fabrication : تعداد حاصل الإنتاج

Lot : 099NG10068- 2 sacs. Lot : 100NG10005- 2 sacs. Lot : 101NG10048- 2 sacs. Lot : 102NG10066- 2 sacs. Lot : 103NG10028- 2 sacs.
Lot : 103NG10022- 30 sacs.

NOTE:

In case that certain indications on the bags are mentioned in codes, the seller must ask the buyer (Onil) first in order to get permission to do so.

Bags with so called « goose necks » are not allowed!

Packing of the bags outside the producing factory is strictly prohibited.



PALLETIZATION

PALLETIZATION

PACKAGING

THE PRINCIPAL CHARACTERISTICS OF EACH PALLET

Number of bags in the base of the pallet	08 bags
Minimum	40 bags
Maximum	64 bags per pallet
Height of the pallet	Maximum 120 cm (being maximum 08 bags high)
Dimensions	L 220 cm x W 120 cm minimum
Number of massive wooden blocks on each pallet	06 au minimum
Type	Heat Treated & Virgin
Humidity	Dry (Humidity <18%)

NOTE:

THE WOOD USED FOR TO MANUFACTURE THE PALLETS MUST BE TREATED AGAINST HARMFUL ORGANISMS, IN CONFORMANCE WITH THE INTERMINISTIEL REGULATION DATED 05.08.2009 OF THE ALGERIAN REPUBLIC.



PALLETIZATION

PACKAGING





PRE-SHIPMENT INSPECTION

PRE-SHIPMENT INSPECTION



KNOW YOUR CONTAINER WELLNESS?

- Use **food grade containers only** & in sound condition
- Exporter to ensure containers **DO NOT** have odour, damaged door seals, split floorboards, holes in the sidewalls/ceiling/floorboards, excessive moisture, or oil on the floorboards.
- Holes on container can be repaired with coloured (not clear) quick-setting epoxy. Recommended to have this handy as many of the drivers tend to only have slow-drying caulk.

WHEN TO SCHEDULE THE INSPECTION ?

- Date of inspection must be decided at the time of booking export.
- Exporter must inform us about **LOADING DATES, LOCATION, BATCHES & VOLUME** to keep inspection co. apprised.
- Inspection co. must be informed **5 WORKING DAYS prior to container stuffing date.**
- Inspector **NEEDS TO BE PRESENT 2 HOURS PRIOR TO STARTING CONTAINER STUFFING** to check compliance of label, bags, pallets etc as per ONIL standard.
- Inspector verifies each container prior to loading and will need the drivers to close both doors to check for daylight inside the containers.
- Inspector to be provided a copy of the technical specifications of the contract.
- The container stuffing progress will be attended by the inspector full time
- Recommended to arrange a step ladder onsite to check the containers.

HOW TO DO SAMPLING?

- Inspector will **DRAW SAMPLES FROM TWO (2) BAGS PER BATCH LOT** for lab testing by Algerian approved laboratory.
- Hygienic tools like sample bags, spetula, gloves etc
- Sample bags will not be loaded in the shipment
- Two bags from each lot must be available before Inspector arrives.
- Number of bags withdrawn as sample will be exclusive of the shipping quantity.





DOCUMENTATION

DOCUMENTATION



DOCUMENT	ISSUED BY	REMARKS	ORIGINAL	COPIES
MASTER BILL OF LADING	Carrier/agent		3	3
CERTIFICATE OF ORIGIN	Chamber of Commerce		1	3
SANITARY/HEALTH CERTIFICATE		(incl. radioactivity and dioxin declaartion), stamped signed by veterinarian	1	3
CERTIFICAT OU BULLETIN DE QUALITÉ ET D'ANALYSES PHYSICO-CHIMIQUES ET BACTÉRIOLOGIQUES/ CERTIFICATE OF QUALITY AND PHYSICAL-CHEMICAL AND BACTERIOLOGICAL ANALYSIS *)	Manufacturer	signed and stamped by the veterinarian	1	3
CERTIFICAT DE CONFORMITÉ / CONFIRMITY CERTIFICATE	Manufacturer		1	3
LISTE DE COLISAGE / PACKING LIST	Manufacturer		1	3
NOTE DE POIDS / WEIGHT NOTE	Manufacturer		1	3
PRODUCT AGE CERTIFICATE	Manufacturer		1	3
RADIOACTIVITY CERTIFICATE	Manufacturer		1	3
DIOXIN CERTIFICATE	Manufacturer		1	3

NOTE:

- All documents must have **WET STAMP and PHYSICALLY SIGNED recommended in blue colour** (except B/L)
- **Digitally signed documents are not acceptable** unless documents are issued by government authorities at the country of origin.
- Minimum **45 DAYS FREE OF DETENTION TIME TO BE ALLOWED AT PORT OF DESTINATION**
- All these documents **must mention lot number(s), production and expiry date(s), name and address of consignee and name and address of exporter.**
- **There is ZERO TOLERANCE on the volume being shipped. It must be limited to 500MT.**